

Message Text

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ORIGIN ACDA-10

INFO OCT-01 EUR-12 ISO-00 ERDA-05 CIAE-00 H-02 INR-07

IO-10 L-03 NSAE-00 OIC-02 OMB-01 PA-01 PM-04 PRS-01

SAJ-01 SAM-01 SP-02 SS-15 USIA-06 TRSE-00 DODE-00

NSC-05 /089 R

DRAFTED BY ACDA/IR:JYOUNG:SHC

APPROVED BY ACDA/IR:AFLOYD

C:WSHINN

EUR:DJONES

PM:CFLOWERREE

OSD:LMICHAEL

JCS:RMCCANN

NSC:MHIGGINS

ACDA:DENGEL

S/S :REWOODS

----- 097238

P R 132048Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY BONN PRIORITY

INFO AMEMBASSY LONDON

USMISSION NATO

USDEL MBFR VIENNA

USNMR SHAPE

USCINCEUR

S E C R E T STATE 218782

E.O. 11652:GDS

TAGS:PARM, NATO, MBFR

SUBJECT:MBFR: TACTICS FOR INTRODUCTION OF OPTION III

REFS: A. NATO 3397 DTG 231900Z JUNE 75

-----B. BONN 14425 DTG 041644Z SEP 75

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1. EMBASSY BONN SHOULD RELAY THE FOLLOWING POINTS TO APPROPRIATE OFFICIAL IN FCO (PROBABLY ROTH OR RUTH).

A. AT JUNE 23 SPC MEETING, FRG VIEWS (REFTEL A) INCLUDED A SUGGESTION THAT FOUR PAPERS SHOULD BE DRAFTED: THE GUIDANCE THE SUPPLEMENT ("ADDITIONAL ASPECTS"), A PAPER ON PUBLIC PRESENTATION OF OPTION III, AND A PAPER ON NEGOTIATING TACTICS.

B. SINCE THAT TIME, IT HAS BECOME CLEAR THAT THE GUIDANCE AND SUPPLEMENT WILL CONTAIN A GREAT DEAL OF GUIDANCE TO THE AHG ON NEGOTIATING TACTICS. FOR EXAMPLE, PARAGRAPHS 1, 2, AND 3 OF GUIDANCE DIRECT ALLIED NEGOTIATORS TO MAKE AN INITIAL PRESENTATION ON THE ALLIED OFFER AND INDICATE POINTS THE ALLIES SHOULD MAKE IN THAT INITIAL PRESENTATION. THE ALLIES AGREE THAT ALLIED NEGOTIATORS SHOULD NOT DISCUSS ARMAMENT LIMITATIONS WITH THE EAST UNTIL AFTER THE EAST HAS PROVIDED AN INSTRUCTED RESPONSE TO THE ALLIED REDUCTION OFFER (PARAGRAPHS 4 AND 5 OF GUIDANCE). GUIDELINES FOR SUCH DISCUSSIONS ARE SET FORTH IN PARAGRAPHS 6-10 OF THE GUIDANCE AND IN THE SUPPLEMENT.

C. IN OUR VIEW, THE NATO APPROVED GUIDANCE TO THE AHG WILL CONTAIN ADEQUATE MATERIAL REGARDING NEGOTIATING TACTICS. DETAILED TACTICAL ISSUES, SUCH AS THE DRAFTING OF TEXTS AND THE ORCHESTRATION OF THE VARIOUS NEGOTIATING FORUMS CAN BEST BE SETTLED BY THE AHG SINCE IT IS ON THE SCENE AND CAN REACT ON A DAILY BASIS TO ITS OBSERVATIONS OF WHICH TACTICS ARE MOST SUCCESSFUL. OF COURSE, SUBSTANTIVE ISSUES CAN BEST BE ADDRESSED WITHIN THE ALLIANCE.

D. IN LIGHT OF THESE CONSIDERATIONS, WE WONDER WHETHER A TACTICS PAPER WOULD SERVE A USEFUL PURPOSE, AND REQUEST GERMAN VIEWS. WE ARE PREPARED TO SUBMIT A DRAFT TEXT IF THE GERMANS STILL FEEL IT IS NECESSARY TO HAVE A PAPER ON NEGOTIATING TACTICS. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INSTRUCTIONS, OPTION III, NEGOTIATIONS, MUTUAL FORCE REDUCTIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE218782
Document Source: CORE
Document Unique ID: 00
Drafter: JYOUNG:SHC
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750318-0584
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750953/aaaabuvu.tel
Line Count: 97
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN ACDA
Original Classification: SECRET
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: SECRET
Previous Handling Restrictions: n/a
Reference: 75 NATO BRUSSELS 3397
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 10 APR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 APR 2003 by ShawDG>; APPROVED <10 OCT 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BFR: TACTICS FOR INTRODUCTION OF OPTION III
TAGS: PARM, NATO, MBFR
To: BONN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006